



# New Jersey Association of Professional Mediators

## 30-Hour Civil Mediation Training

Enhance your practice or career – become a court-approved and/or private practice civil mediator.

Mediation is rapidly becoming the preferred method for parties to resolve lawsuits and disputes. If you are an attorney, accountant, business person, mental health or other professional and want to become a qualified civil mediator and receive training from New Jersey's premier association of professional mediators, you should take this course.

### Key elements

**Technique:** Understand what mediation is and what good mediation skills are. Learn various techniques to use during mediation and when to use them.

**Process:** How a mediation is conducted from beginning to end. Receive practice forms and documents which you can customize for your own use.

**Case Management:** Understand how a mediation's case flow works and ensure your clients are properly prepared for the mediation session.

**Marketing:** Learn about mediation opportunities and how to prospect for clients

### Program features

**Multi-disciplinary faculty:** The faculty is composed of attorneys, business persons and other professionals. This multi-disciplinary faculty will expose you to different mediation approaches and styles. You will be a better mediator by learning from this diverse faculty.

**Small classes:** Classes are limited to a maximum of 24 students. You will be able to better participate in the extensive role-plays and receive individualized attention from the faculty.

**Low student-teacher ratio:** Each role play group will have a coach for personalized feedback.

### Method of instruction

**Lecture:** Learn from prominent New Jersey mediators.

**Videos and faculty demonstration:** Learn by watching experienced mediators.

**Multiple student role plays:** Learn by doing and observing.

### Why take your training from NJAPM?

- Instructors who are highly experienced and distinguished mediators.
- Miss only two weekday workdays.
- Class limited to 24 students
- Numerous valuable role plays with personalized role play feedback for each student.
- Meets the basic training requirements for admission to the court's civil mediation roster under Rule 1:40.
- NJAPM is an association of professionals engaged in and dedicated to the practice of dispute resolution through mediation.

**Mediation is NJAPM's only business!**

Spring 2012 Schedule: March 11, 12, 25 and 26

## About the Faculty

(Faculty subject to change)

**Jonathan Hyman, Esq.** Professor of law at Rutgers Newark Law School; mediator, arbitrator and trial attorney; author of numerous articles on mediation

**Hanan Isaacs, Esq., APM** Mediator, arbitrator, and trial attorney; past president of NJAPM; past chair of dispute resolution section of the New Jersey Bar

**Robert McDonnell, MS, APM** Professional mediator and arbitrator; Immediate past president of NJAPM; founder of Alliance Mediation

**Terri Reicher, Esq.** Teaches alternative dispute resolution at Seton Hall and William Paterson Universities; officer of dispute resolution section of the New Jersey Bar

**Marvin Schuldiner, MBA, APM** Professional mediator and arbitrator; director of civil mediation training for NJAPM; NJAPM treasurer; chair of NJAPM's mediator quality committee

### Recommended Optional Courses:

- Law for Non-Attorneys: mediators can not be effective without speaking the language of their clients. Learn basic civil procedure and legal terminology.
- Mediation Apprenticeship: practice your mediation skills and gain experience by mediating actual court cases in special civil part under the supervision of an accredited mediator.

Visit [njapm.org](http://njapm.org) to learn more

## Registration Information

The course fee is \$995 if paid in full on or prior to January 31, 2012 and \$1,195 if paid in full thereafter. Prior to January 31, 2012 you may reserve your space by paying a \$200 deposit. The remainder of the course fee for those who have made deposits must be made by January 31, 2012 or you risk losing your reserved spot. New registrations made on or after January 31, 2012 must be paid in full. Course fee includes all meals, snacks and course materials (except the course textbook).

Go online at [www.njapm.org](http://www.njapm.org) to register and pay by credit card or complete the form below and pay by check.

NJAPM reserves the right to cancel the training and return all fees. Any cancellation by a student received within ten days of the course start date will be subject to a 25 percent cancellation fee. Refunds will not be issued after the program has started. The deposit is not refundable.

The course is held at the Rutgers University Labor Education Center in New Brunswick, NJ (exit 9 of the NJ Turnpike).

Maximum of 24 students in a class.

Continuing legal education credits (including ethics credits) have been applied for and are pending.

**For more information contact Marvin Schuldiner at 732-963-2299 or [marvs@earthlink.net](mailto:marvs@earthlink.net)**

---

### Spring 2012 30-Hour Civil Mediation Training

## New Jersey Association of Professional Mediators

Make Check Payable to NJAPM and mail to:

NJAPM  
PO Box 6088  
Somerset, NJ 08875

Please print carefully

Name \_\_\_\_\_ Profession/occupation \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Work phone \_\_\_\_\_ Home phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_