

NJAPM Civil Mediation Training -- Course  
Information Sheet



The Board on Continuing Legal Education has approved the New Jersey Association of Professional Mediators as an Accredited Service Provider of Continuing Legal Education.

Additionally, our Civil Mediation Training ("CMT") is recognized as meeting the training requirements to participate in New Jersey's presumptive mediation program.

### **Starting A Mediation Practice**

Mediation is a voluntary process in which disputants, with the help of a trained neutral, work together to settle their differences. Mediators have rewarding careers because they often "make a difference" in people's lives.

In New Jersey, becoming a court-qualified mediator is often the first step for those who want to build part-time, or full time mediation practices. Some years ago, the state's Supreme Court started a "presumptive mediation" program. Under Rule 1:40, as applied by Civil Presiding Judges, a range of litigated conflicts are referred to mediation. Today, persons who have completed court-sanctioned training

(including a 5-hour mentorship), and who have the requisite education and experience requirements may be admitted onto the **Court Approved Roster**. They are then eligible for civil cases to be referred to them.

### **Are You Eligible To Apply for the Roster?**

In addition to successful completion of this course, other qualifications for applicants include having the following educational and mediation experience:

1. *Juris Doctor* (or equivalent law degree) or  
Advanced Degree in Business, Finance, or Accounting, or  
Advanced Degree in a field of expertise in which the individual will practice mediation (e.g. engineering, architecture, mental health) or  
State Licensure in the professional field (e.g., CPA, Architect, Engineer) and  
Evidence of successful mediation of at least two cases within the last year. ([This] Recent mediation experience is waived if mediation training was completed within the first five years.)  
  

**OR**
2. Undergraduate degree, and evidence of successful mediation of at least ten cases involving subject matter cognizable in the Superior Court.

### **The Classroom Training**

NJAPM's 28-hour course examines: Negotiations; Essential Qualities of successful mediators; Stages of Mediation; Obstacles to settlement, and working through apparent impasses; the Uniform Mediation Act; Ethical standards applicable to mediators; the Rule 1:40 mediation system; and building and marketing a mediation practice. The training is hands-on, and provides several role-playing opportunities under the guidance of NJAPM mediators. We will be using an interactive text, will assign some "homework," and encourage active participation in class.

## HERE ARE THE BASICS

**Course Dates:** September 27 & 28, and October 7 & 8 2010

**Class Hours:** 9:00am to 5:00pm

**Location:** Madison Campus, of Fairleigh Dickenson University

**Registration:** NOW OPEN by phone, Fax, or U. S. Mail.

**Tuition:** \$1,120.00

**Maximum Number of Students:** 21

**Text:** *"The Practice of Mediation A Video Integrated Text,"* Frankel & Stark, Walters Kluwer (2008) -The text is available from NJAPM for \$75.00 (including shipping and handling) through September 16, 2010. To order, mail your check in the amount of \$75.00 to Westerkamp ADR Services, LLC, 253 Main Street, MC 360, Matawan, NJ 07747.

**Cancellation Policy:** NJAPM reserves the right to cancel the training and return all fees. Any cancellation by a student may be subject to a percent cancellation fee. Refunds will not be issued after the program has started.

## QUESTIONS

Contact our Civil Mediation Training Director:

PATRICK R. WESTERKAMP, ESQ., APM  
732-672-3222

[mediatorpat@verizon.net](mailto:mediatorpat@verizon.net)

BASIC CIVIL MEDIATION TRAINING SEMINAR

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**REGISTRATION FORM** September 27 & 28 and October 7 & 8 2010

By Phone: 1-800-338-3887

By FAX: 201- 692-6505

By Mail: Fairleigh Dickinson University  
Office of Continuing Education  
1000 River Road, H-DH1-02  
Teaneck, NJ 07666

A credit card number must accompany FAX and phone registrations.  
No registration will be accepted without payment in full.

**GENERAL INFORMATION (Please Print)**

Name: \_\_\_\_\_ SSN: \_\_\_\_\_

Company Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

\_\_\_\_\_

Home Address: \_\_\_\_\_

\_\_\_\_\_

E-Mail: \_\_\_\_\_ Day Phone: \_\_\_\_\_

Evening Phone: \_\_\_\_\_ FAX No.: \_\_\_\_\_

Course No.: FALL 2010 Location: Florham Madison Campus

**PROGRAM COST:** \$1,120 (*Includes \$20.00 non-refundable registration fee.*)

**METHOD OF PAYMENT:**

Check, or Money Order payable to FDU

Charge \$ \_\_\_\_\_ to my:  VISA  MasterCard  AMEX

Expiration Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_